

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549



# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	G01/01/2010	AND ENDING_	12/31/2010
	MM/DD/YY		MM/DD/YY
A. RI	EGISTRANT IDENTIFICAT	TION	
NAME OF BROKER-DEALER: Enterp	risc Equities, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	USINESS: (Do not use P.O. Box N	lo.)	FIRM I.D. NO.
10227 Wincopin Circle			
	(No. and Street)		
Columbia	MD		21044
(City)	(State)	·	(Zip Code)
NAME AND TELEPHONE NUMBER OF Amy Dickerson	PERSON TO CONTACT IN REG	ARD TO THIS	REPORT 503-553-5659
			(Area Code - Telephone Number
B. AC	COUNTANT IDENTIFICA	TION	
INDEPENDENT PUBLIC ACCOUNTANT Reznick Group, P.C.	•		
	(Name - if individual, state last, first, i		
7700 Old Georgetown Road	Bethesda	MD	20814-6224
(Address)	(Cıty)	Secu (State	rities and Exchange Commission  RECEIVED Code)
CHECK ONE:			FEB 0 9 2011
☐ Certified Public Accountant			160 0 9 2011
☐ Public Accountant			Branch of Registrations
☐ Accountant not resident in U	nited States or any of its possessio	and Examinations	
	FOR OFFICIAL USE ONL	7	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



## OATH OR AFFIRMATION

I,	Amy Dickerson		, swear (or affirm) that, to the best of
my	knowledge and belief the accompanying financia Enterprise Equities, Inc.	l statement a	ad supporting schedules pertaining to the firm of
of	December 31	, 2010	, are true and correct. I further swear (or affirm) that
	ither the company nor any partner, proprietor, prints it is assified solely as that of a customer, except as follows:	•	or director has any proprietary interest in any account
			Pres & CCO Title
	Mayrin a Donin Notary Public		
Th	is report ** contains (check all applicable boxes):	State	f Maryland of Howard omnission expuse April 21,2012
		County	1 Howard
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N			' or Sole Proprietors' Capital.
	<b>U</b>	nated to Clair	ns of Creditors.
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	•		
	• •	-	Computation of Net Capital Under Rule 15c3-1 and the
	Computation for Determination of the Reser		
	• •	naudited State	ments of Financial Condition with respect to methods of
K	consolidation. (I) An Oath or Affirmation.		
	· · · · · · · · · · · · · · · · · · ·	s found to exis	t or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Reznick Group, P.C. 7700 Old Georgetown Road Suite 400 Bethesda, MD 20814-6224 Tel: (301) 652-9100

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Enterprise Equities, Inc. Columbia, Maryland

We have audited the following financial statements of Enterprise Equities, Inc. (the Company) (a wholly-owned subsidiary of Enterprise Community Investment, Inc.) for the year ended December 31, 2010, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

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These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Enterprise Equities, Inc., at December 31, 2010, and the results of its operations, changes in stockholder's equity and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Bethesda, Maryland January 28, 2011 Reguet Group, P.C.

## BALANCE SHEET

## December 31, 2010

## **ASSETS**

Cash	\$	199,631
Prepaid expenses and other assets		14,099
TOTAL ASSETS	\$	213,730
LIABILITIES AND STOCKHOLDER'S EQUITY		
LIABILITIES		
Due to Enterprise Community Investment, Inc.	\$	24,677
Total liabilities		24,677
STOCKHOLDER'S EQUITY Common stock, par value \$1 per share -		
authorized, issued and outstanding, 1,000 shares		1,000
Additional paid-in capital		49,000
Retained earnings	·····	139,053
Total stockholder's equity		189,053
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$	213,730

## STATEMENT OF OPERATIONS

## Year ended December 31, 2010

REVENUE	
Consulting fee income	\$ 69,886
Total revenue	 69,886
OPERATING EXPENSES	
Licenses and membership fees	22,753
Payroll and benefits	22,552
Professional fees	18,250
Other operating expenses	2,200
Total operating expenses	65,755
INCOME BEFORE TAXES	4,131
INCOME TAX EXPENSE	 4,131
NET INCOME	\$ 

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

## Year ended December 31, 2010

_	Common stock		Additional paid-in capital		Retained earnings		Total stockholder's equity	
Balance, December 31, 2009	\$ 1,000	\$	49,000	\$	139,053	\$	189,053	
Net income	 		-		-		-	
Balance, December 31, 2010	\$ 1,000	\$	49,000	\$	139,053	\$	189,053	

## STATEMENT OF CASH FLOWS

## Year ended December 31, 2010

CASH FLOWS FROM OPERATING ACTIVITIES	
Net income	\$ -
Adjustments to reconcile net income to net cash used	
in operating activities	
Changes in assets and liabilities:	
Decrease in prepaid expenses and other assets	6,118
Increase in due to Enterprise Community Investment, Inc., net	 20,833
Net cash provided by operating activities	 26,951
CASH, BEGINNING OF YEAR	 172,680
CASH, END OF YEAR	\$ 199,631
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	
Payments made for income taxes	\$ 3,200

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2010

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Business

Enterprise Equities, Inc. (we or us) is incorporated in the State of Delaware and is a wholly-owned subsidiary of Enterprise Community Investment, Inc. (Enterprise). Enterprise Community Partners, Inc., a nonprofit publicly supported charitable foundation, is the sole shareholder of Enterprise.

We were established as a captive broker-dealer of Enterprise for the purpose of selling direct participation equity interests in real estate limited partnerships. We are a member of the Financial Industry Regulatory Association (FINRA). Our business is conducted primarily through Enterprise, as we have no employees of our own.

We are a registered FINRA Broker Dealer in twenty states throughout the United States of America and the District of Columbia.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements and revenues and expenses recognized during the reporting period. Actual results could differ from those estimates.

#### Cash Equivalents

All highly liquid investments with original maturities of three months or less are considered to be cash equivalents. As of December 31, 2010, we had no items that could be considered cash equivalents.

#### **Consulting Fee Income**

Consulting fee income is recorded at the time such fees are earned.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2010

#### **NOTE 2 - INCOME TAXES**

We have an unwritten tax-sharing agreement with Enterprise. Pursuant to the unwritten agreement, we are included in the consolidated federal income tax return filed by Enterprise and we pay or receive an amount equal to the federal income tax expense or benefit we would have recognized had we filed a separate federal income tax return. No deferred tax balances have been recorded since there are no temporary differences for federal or state income tax purposes.

Income tax expense incurred for the year ended December 31, 2010 was \$4,131. As of December 31, 2010, prepaid minimum state franchise taxes amounted to \$2,130, which are included in prepaid expenses and other assets on the balance sheet.

In accordance with the accounting guidance for uncertainty in income taxes, we have examined the likelihood that our tax positions would be challenged in an audit conducted by the taxing authorities. We believe that it is more likely than not that our tax positions would withstand audit, and as a result, we have recorded no liability for taxes, interest or penalties that result from uncertain tax positions.

#### **NOTE 3 - NET CAPITAL REQUIREMENT**

We are required to comply with the uniform net capital rule of the Securities and Exchange Commission (SEC). This rule prohibits us from engaging in any securities transaction should "aggregate indebtedness" exceed 15 times "net capital" as those terms are defined in the rule, or if net capital falls below the required amount of \$5,000. We may declare dividends or acquire certain non-liquid assets only to the extent that net capital is in excess of such requirements. In computing net capital, items not readily convertible into cash are excluded.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2010

The computation of net capital and the ratio of aggregate indebtedness to net capital under the uniform net capital rule as of December 31, 2010 are as follows:

Aggregate indebtedness:	
Accounts payable and accrued expenses	 -
Total aggregate indebtedness	\$ _
Net capital: Credit items: Common stock	\$ 1,000
Additional paid-in capital Retained earnings	 49,000 139,053
	 189,053
Debit items: Prepaid expenses and other assets	11,969
FINRA depository	 21,213
	 33,182
Net capital	\$ 155,871
Ratio of aggregate indebtedness to net capital	\$ -

There are no differences between this computation and that filed by us on SEC Form X-17A-5 (FOCUS filing) as of December 31, 2010.

#### **NOTE 4 - SCHEDULES**

There are no other supporting schedules included herewith since the information required under Rule 17a-5 of the SEC is included in the notes to the financial statements or is not applicable as we are claiming an exemption under Rule 15c3-3(k)(2)(i) from the requirements of computing the reserve requirements and presenting information for possession or control requirements.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2010

#### NOTE 5 - DUE TO ENTERPRISE COMMUNITY INVESTMENT, INC.

We have a consulting agreement with Enterprise, under which we provide advice to Enterprise with respect to structuring real estate transactions and offerings designed to promote and develop affordable housing. Annual fees in the amount of \$64,800 are payable to us under the terms of the agreement and were recognized and included in consulting fee income on the statement of operations for the year ended December 31, 2010. In addition, costs incurred by us for the benefit of Enterprise in excess of \$64,800 are also charged to Enterprise. During the year ended December 31, 2010, these excess costs totaled \$5,086. The agreement with Enterprise will continue until terminated by either us or Enterprise with 30 days notice.

As we have no employees of our own, all of our costs are paid for by Enterprise and we reimburse Enterprise or its affiliates for the costs incurred on behalf of us. Payroll and benefit costs are allocated to us based on the time spent in performing these activities by Enterprise's employees. All other costs incurred with Enterprise are allocated to us on an actual or usage basis.

The amount due to Enterprise is non-interest bearing and payable on demand. Additionally, any and all amounts owed to Enterprise and/or its affiliates are subordinate to all of our other debt and obligations to other parties. As of December 31, 2010, \$24,677 is due to Enterprise.

#### **NOTE 6 - MAJOR CUSTOMER**

Our sole source of revenue is through selling direct participation equity interests in real estate limited partnerships to Enterprise via our consulting agreement with Enterprise as identified in note 5.

## NOTE 7 - SUBSEQUENT EVENTS

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Company through January 28, 2011 (the date the financial statements were available to be issued) and concluded that no

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2010

subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.



Reznick Group, P.C. 7700 Old Georgetown Road Suite 400 Bethesda, MD 20814-6224 Tel: (301) 652-9100

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SECURITIES AND EXCHANGE COMMISSION (SEC) RULE 17a-5(g)(1)

To the Board of Directors Enterprise Equities, Inc. Columbia, Maryland

In planning and performing our audit of the financial statements of Enterprise Equities, Inc. (the Company) (a wholly-owned subsidiary of Enterprise Community Investment, Inc.) as of and for the year ended December 31, 2010, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance



that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2010, to meet the SEC's objectives.



This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Kennick Group, P.C.

Bethesda, Maryland January 28, 2011



### FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

ENTERPRISE EQUITIES, INC. (a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

SEC ID#: 8-43068

**DECEMBER 31, 2010** 

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(x) Note	es to Financial Statements
(x) (g)	Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 Under the Securities Exchange Act of 1934
( ) (h)	Computation for Determination of Reserve Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 Under the Securities Exchange Act of 1934
( ) (i)	Information Relating to the Possession or Control Requirements for Brokers and Dealers Pursuan Rule 15c3-3 Under the Securities Exchange Act of 1934
( ) (j)	A Reconciliation, Including Appropriate Explanations, of the Computation of Net Capital Under Rule 15c3-3
( ) (k)	A Reconciliation Between the Audited and Unaudited Statements of Financial Condition With Respect to Methods of Consolidation
(x) (l)	An Oath or Affirmation
( ) (m)	Copy of the SIPC Supplemental Report
( ) (n)	A Report Describing Any Material Inadequacies Found to Exist or Found to Have Existed Since the Date of the Previous Audit (Supplemental Report on Internal Control)
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